

Sage 300 ERP 2014 Intelligence Reporting Standard Reports

Get 17 ready-to-use reports that give you immediate insight into and across your business. Delivered in the familiar environment of Microsoft® Excel®, the reports are fully customizable, and flexible with drill-down capabilities. You can access them at any time or have them delivered, real-time, from your Sage 300 ERP software to Microsoft® Excel®, in the format of your choice. It's as simple as that!

Report Name	Description	Business Benefits																																																																																																																							
Financial Reports																																																																																																																									
Financial Trend Analysis	Graphically trends account net changes per selected General Ledger Account number per financial period for the current financial year and previous financial year, providing comparative trending of account balances.	<p>Identify Trends Useful for you to find or track trends within financials at a glance across two years' worth of financial data</p> <p>Drill Down The drill-down facility within the reports allows for immediate and intuitive analysis of trends by drilling down to the source transactions for balances.</p>																																																																																																																							
<p>Financial Trend Analysis Sample Company Limi</p> <p>GL Account: <input type="text" value="Please select account from drill down list. 4000-200 - Sales"/> Trend Analysis - 4000-200 - Sales For the period January 2019 to December 2019</p> <table border="1"> <thead> <tr> <th></th> <th>January</th> <th>February</th> <th>March</th> <th>April</th> <th>May</th> <th>June</th> <th>July</th> <th>August</th> <th>September</th> <th>October</th> <th>November</th> <th>December</th> <th>Drill Down</th> </tr> </thead> <tbody> <tr> <td>Current</td> <td>-192,204</td> <td>-176,005</td> <td>-1,348,805</td> <td>-194,945</td> <td>-474,505</td> <td>-193,500</td> <td>-203,238</td> <td>-199,173</td> <td>-289,132</td> <td>-219,588</td> <td>-230,568</td> <td>-225,956</td> <td></td> </tr> <tr> <td>Prior</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Variance</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> <td>0%</td> </tr> </tbody> </table>				January	February	March	April	May	June	July	August	September	October	November	December	Drill Down	Current	-192,204	-176,005	-1,348,805	-194,945	-474,505	-193,500	-203,238	-199,173	-289,132	-219,588	-230,568	-225,956		Prior														Variance	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%																																																															
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General Ledger Transaction Detail	This report is run for a chosen financial year and range of financial periods and displays detailed ledger transaction details by account then by date and document number reference. Can also be used to display a monthly trial balance if summarized using the Excel® PivotTable.	<p>Flexible Gives you a flexible analysis of GL at a transactional level using graphical drag-and-drop functionality of a PivotTable, catering for any combination of views e.g. Top N expenses, best performing revenue lines etc.</p> <p>Timesaving Provides you with comprehensive details across all GL transactions, with the ability to filter by account category for viewing specific portions of your general ledger, enabling you to quickly answer those specific questions and save time.</p> <p>It is possible for you to transform this report into a monthly trial balance by simply manipulating the PivotTable® within Microsoft® Excel®</p>																																																																																																																							
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Report Name	Description	Business Benefits
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Financial Report Designer

Please Note: These reports require an active Report Designer site license.

Financial Report Designer

The Report Designer report enables you to create financial layouts based on your Sage 300 ERP data using Companies, Sites, Budget Sets. The revamped report designer includes a Task Pane and enhanced Layout Generator, both utilizing a powerful in-memory engine, empowering you to take control of all design aspects of your reporting layouts.

Easy drag & drop, flexible report design

You can now control how your reports are designed all the way down to each individual cell within Excel and because you are using Excel, you can design it anyway you prefer and use all of Excel's standard functionality for formatting, rules and charts and more.

Enhance Performance

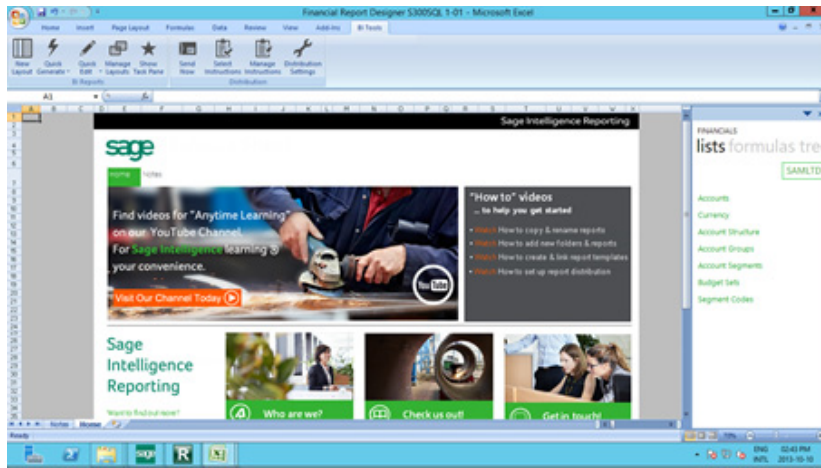
Performance has been a key focus of the Report Designer and is enabled by an In-Memory engine which has been designed to help you calculate financial numbers fast to enable a quick and responsive experience when editing, designing and viewing financial reports.

Timesaving

The Layout Generators' Pre-defined financial layouts and calculations are real time-savers and eliminate the need for an advanced understanding of Excel formulas and functions.

Flexibility

You can now control how your reports are designed all the way down to each individual cell within Excel and the ability to report of multiple years, budgets and multi-currency has been greatly simplified.



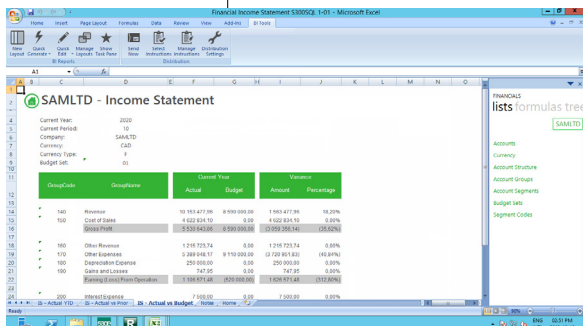
Demonstration Report Designer

The Demonstration Report Designer report contains sample financial layouts such as Income Statement, Balance Sheet and Cash Flow based on Sage 300 ERP demonstration data. The revamped report designer includes a Task Pane and enhanced Layout Generator to empower users to take control of all design aspects of their reporting layouts.

	Opening Balance	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Current Month Change	Year to Date
	3	6	9	12			
Assets							
Non Current Assets	475 462.37	355 462.37	535 462.37	415 462.37	300 462.37	(40 000.00)	(100 000.00)
Current Assets	4 990 747.13	6 958 277.54	8 432 010.69	10 745 260.83	11 931 701.45	696 044.67	7 369 551.45
TOTAL ASSETS	4 566 209.50	7 313 740.91	8 967 473.06	11 160 723.20	12 232 163.82	656 044.67	7 269 092.90
Shareholders Equity & Liabilities							
Shareholders Equity	1 990 155.66	(3 237 234.73)	(2 347 647.32)	(1 800 599.29)	(1 232 265.39)	183 133.26	(3 607 621.47)
Non Current Liabilities	444 963.54	488 963.54	372 963.54	336 963.54	300 963.54	(12 000.00)	(120 000.00)
Current Liabilities	2 121 090.30	10 142 811.20	10 342 156.84	12 824 769.94	13 163 465.67	634 911.41	10 088 181.41

Financial Income Statement

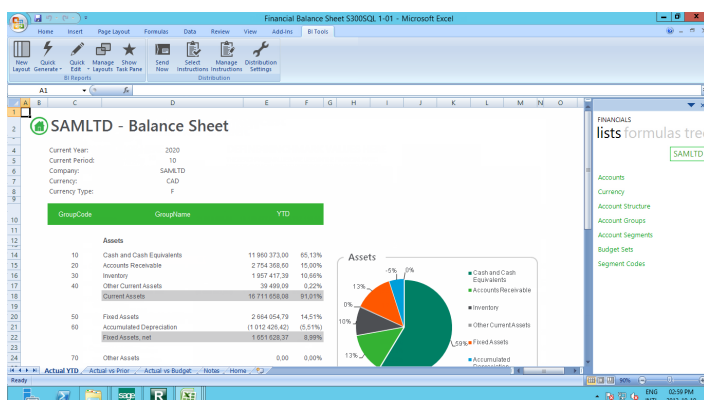
The New Financial Income Statement Report contains sample Report Designer Income Statement layouts with charts to assist you in getting started with your Income Statement layout design. You can then edit the report using the Report Designer tools to customise the report to your companies' unique requirements, and save the report for future use



Financial Balance Sheet

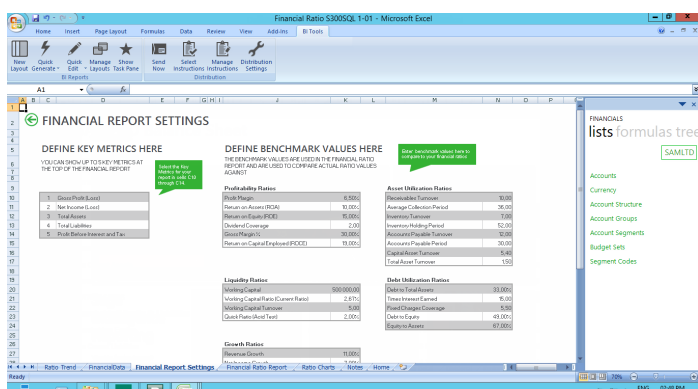
The New Financial Balance Sheet Report contains sample Report Designer Balance Sheet layouts with charts to assist you in getting started with your Balance sheet layout design.

You can then edit the report using the Report Designer tools to customise the report to your companies' unique requirements, and save the report for future use



Financial Ratio

The New Financial Ratios Report contains sample layouts to assist you in calculating and visualizing Financial Ratios in order to make more informed business decisions



Financial Forecasting

The new Financial Forecasting report provides you with sample layouts aimed at projecting growth from the prior to current year and allows for you to input adjustments in growth percentages. The Financial Forecasting report is for General Ledger only and is based on the standard Sage FR GL Forecasting template "Forecast.xls"

SAMLTD Income Statement Forecast

Current Period: 10
Company: SAMLTD
Currency: CAD
Currency Type: F

Group Code	Group Name	Actual 2019	Actual 2020	Projected 2021	Projected 2022	Projected 2023
140	Revenue	21 513 066.00	18 153 477.86	4 782 116.14	2 261 725.21	1 607 461.81
150	Cost of Sales	8 433 791.16	4 822 824.10	2 161 829.52	1 929 753.63	488 912.89
14	Other Income	13 692 288.84	3 526 643.00	2 620 286.62	3 331 971.58	391 481.01
160	Other Expenses	2 215 972.52	1 215 723.74	573 782.84	278 887.81	127 812.23
17	Interest Expense	18 771 899.84	5 820 796.12	2 681 802.99	1 298 288.89	592 302.58
18	Income Taxes (From Operations)	12 478 829.00	1 168 971.68	520 266.07	384 462.94	182 266.07
200	Interest Expense	10 000.00	7 500.00	5 961.32	75 733.42	86 803.74
21	Income Taxes	118 000.00	188 000.00	50 773.89	16 778.84	1 711.09
210	Income Taxes	118 000.00	188 000.00	50 773.89	16 778.84	1 711.09
	Net Income (Loss)	13 607 829.66	991 079.48	465 915.09	553 979.87	15 705.84
27	Revenue Growth	(52.89%)	(52.89%)	(52.89%)	(52.89%)	(52.89%)
28	Cost of Sales Percentage	45.51%	45.51%	45.51%	45.51%	45.51%
29	Other Expenses Percentage	65.51%	65.51%	65.51%	65.51%	65.51%

Report Name	Description	Business Benefits
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Dashboard Reports

Dashboard Analysis

The Dashboard Analysis report template pulls information from the order entry module, giving you a one-page summary of key performance indicators featuring a financial analysis and “Top 5” Reporting on customers, items, and expenses.

It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures from the start of the current financial year.

This report allows you to easily drill down to get further insights into the data.

Real-time

Gives you a real-time overview of the overall health of your business at a glance

Consolidation of data

Delivers critical information in one place to help you make better, faster, and smarter decisions- giving you a significant competitive advantage.

Ease of Use

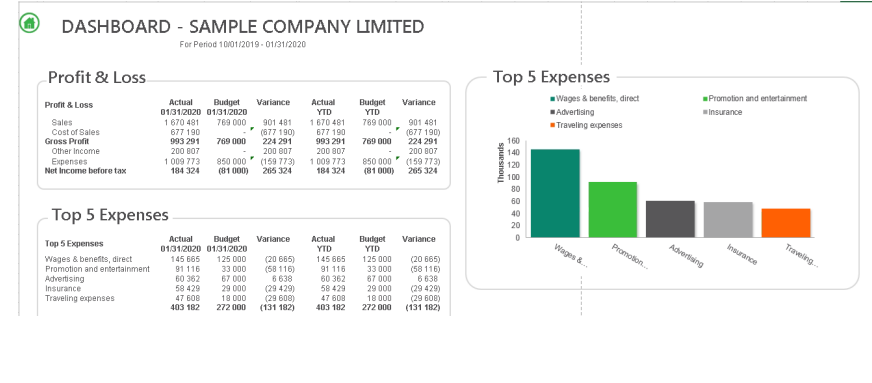
You can generate reports at the click of a button – no copying, cutting and pasting of data from different sources.

Ready for Distribution

Reports can be scheduled, published to the web, and shared via e-mail to relevant people in the business - putting critical information at their fingertips thereby improving collaboration and productivity.

Flexible

Reports can be customized to suit your unique business requirements, providing access to real-time business information, even across multiple companies, divisions, and databases, to improve your business decisions.

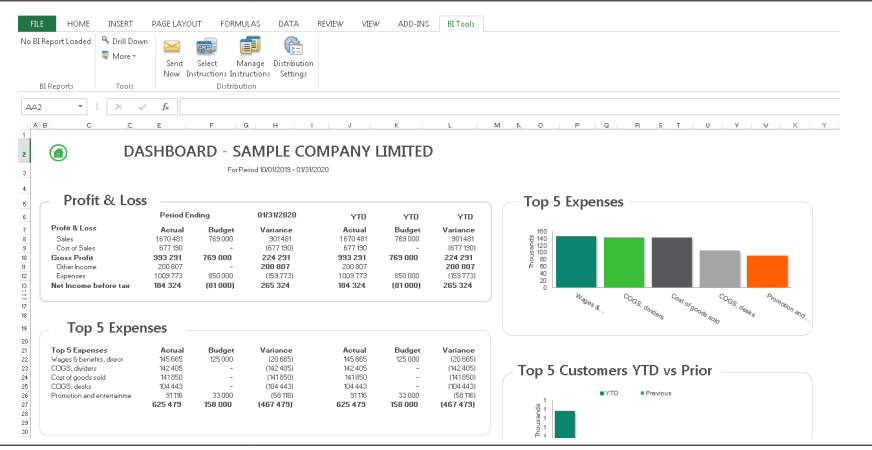


Dashboard Analysis AR

The Dashboard Analysis AR report template pulls information from the Accounts Receivable module, giving you one-page summary of key performance indicators featuring a financial analysis, Ageing by Document Date and “Top 5” Reporting on expenses, sales variance, and customers.

It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures from the start of the current financial year.

This report allows you to easily drill down to get further insights into the data.



Report Name	Description	Business Benefits
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Inventory Report

Inventory Master

This report displays current stock on hand quantities, purchase and sales order quantities, recent cost, actual stock value, recent stock value and standard stock value by category, item and warehouse.

The report can easily be filtered by item number and location or additional fields can be dragged and dropped into the report, using standard Excel PivotTable pivot table functionality for further analysis.

Flexible

You can easily filter this report to view the data according to the your preference, eg. Warehouse, product line, item.

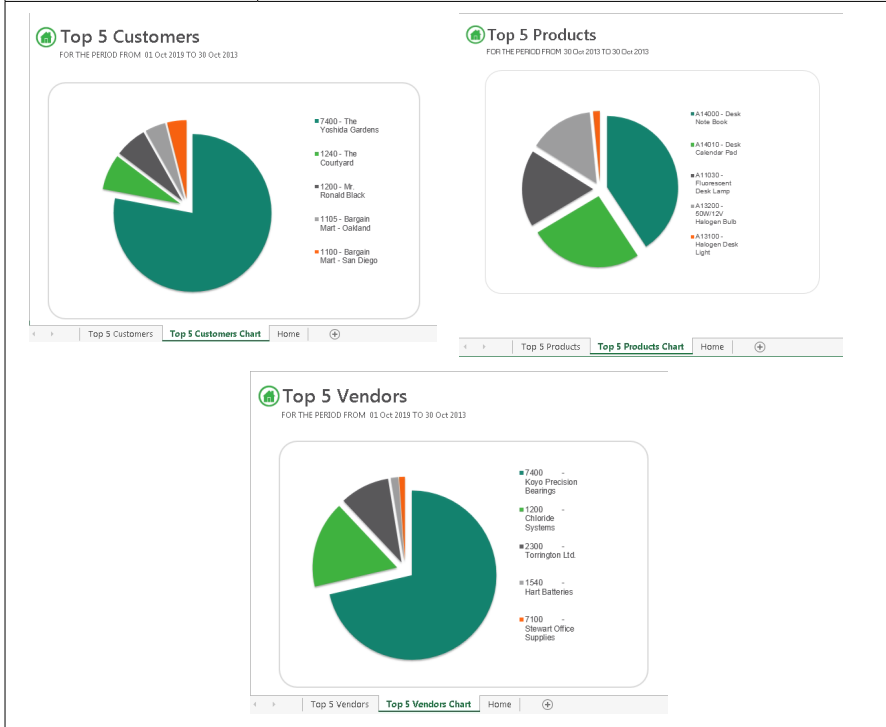
You have the flexibility to group and compare data to enable analysis that is appropriate for your requirements.

This report can be customized for in depth analysis of inventory by warehouse and/or product line to help you better manage your inventory levels and allow business owners / buyers / stock controllers to:

- forecast consumption of goods for the near future
- determine stock requirements with respect to seasonal fluctuations
- measure statistics such as inventory turns
- highlight inefficiencies in inventory management

Item Code	Name	LOCATION	Cost/Unit	Stock Unit	Qty On Hand	PO Qty	SO Qty	Qty Incl Orders	Most Recent Cost	Total Average Cost	Total Most Recent Cost
⊖ A11030 - Fluorescent Desk Lamp											
⊖1	Ea.	Ea.			657.00	426.00	34.00	1 049.00	151.86	10 080.34	20 074.85
⊖2	Ea.	Ea.			137.00	250.00	15.00	372.00	29.21	3 984.67	4 001.50
⊖3	Ea.	Ea.			292.00	50.00	9.00	363.00	29.76	8 446.77	7 796.00
⊖4	Ea.	Ea.			42.00	126.00		168.00	30.65	1 259.67	1 287.47
⊖TRANS	Ea.	Ea.			206.00		10.00	198.00	32.49	6 091.66	6 692.12
					10.00			10.00	26.76	297.57	297.57
⊖ A11050 - 13W Mini Fluorescent Bulb											
⊖1	Ea.	Ea.			378.00	510.00	23.00	865.00	19.90	1 872.17	1 895.55
⊖2	Ea.	Ea.			70.00	80.00	15.00	135.00	4.90	343.88	342.76
⊖3	Ea.	Ea.			143.00	30.00	8.00	165.00	5.21	723.35	744.92
⊖4	Ea.	Ea.			75.00	150.00		225.00	4.90	367.26	367.26
					90.00	250.00		340.00	4.90	437.58	440.69
⊖ A13100 - Halogen Desk Light											
⊖1	Ea.	Ea.			443.00	800.00	50.00	1 193.00	141.97	15 445.89	15 882.12
⊖2	Ea.	Ea.			126.00	150.00	50.00	228.00	36.81	4 439.13	4 695.44
⊖3	Ea.	Ea.			165.00	25.00		190.00	36.81	5 950.07	6 039.99
⊖4	Ea.	Ea.			75.00	25.00		100.00	34.38	2 578.34	2 578.34
					75.00	600.00		676.00	34.38	3 678.36	3 678.36

Report Name	Description	Business Benefits
Metrics & KPI's		
Top 5 Customers Top 5 Products Top 5 Vendors	<p>These reports can be run for a chosen period and display metrics and KPIs in a graphical and tabular format</p> <p>Top 5 Customers - displays the top 5 customers and allows for access to what products they are purchasing</p> <p>Top 5 Products - displays the top 5 products and provides details of which customers are purchasing them</p> <p>Top 5 Vendors - displays the top 5 suppliers and further details of what products are being purchased</p>	<p>Real-time Whenever a real-time overview of the top 5 Customers/ Products Sold/Vendors is required, these reports can be run in a graphical view to highlight trends and make comparative analysis easier on the eye.</p> <p>Ease of Use Reports can be generated at the click of a button – no manual intervention to gather the data from various sources.</p> <p>Flexible These reports allow you to analyze the details that make up the graphs via Microsoft® Excel® PivotTables® for further insights into the data.</p>



Report Name	Description	Business Benefits
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Purchases

Purchase Master

This report is run for a chosen date range and displays quantity purchased and total unit cost by vendor and item.

The report can easily be filtered by category, location, period and item code or additional fields can be dragged and dropped into the report, using standard Excel PivotTable pivot table functionality for further analysis.

Comprehensive

All your purchasing reporting requirements solved within one report.

Powerful and Simple

Gives you a comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing warehouses, divisions, or product lines, side by side for detailed or summarized analysis.

Helps you to identify vendors with whom volume discounts or faster delivery times can potentially be negotiated.

Flexible

You have the flexibility to group data that is appropriate for your requirements. The layouts can be dynamically changed on the fly in Microsoft® Excel® to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.

Fully customizable e.g.

- add additional elements to the PivotTable for further manipulation and analysis
- easily create top N views e.g. Top 5 Vendors or graphical views of your data using standard Excel graphs or Pivot Charts

Purchase Master
FOR THE PERIOD FROM 01 Oct 2019 TO 31 Oct 2019

Category (All) [v]
Location (All) [v]
Period (All) [v]
Currency (All) [v]

Vendor Code - Name	Item Code - Name	Quantity	Total Unit Cost
1200 - Chloride Systems		226.00	12 814.46
	A11030 - Fluorescent Desk Lamp	108.00	2 149.20
	C1500B - High Back Arm Tilter	84.00	8 399.16
	S1200B - Flat Screen 5'8" H x 5'W	34.00	2 266.10
Grand Total		226.00	12 814.46

Navigation: Purchase Master | Home | [v]

Report Name	Description	Business Benefits
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Sales Reports

Sales Master

Displays pertinent sales information including item sales quantities, costs and gross profits by customer and item. This report is run for a chosen date range and displays quantity sold, cost of goods sold, discount amount, gross profit amount, and gross profit percentage by customer and item.

Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis.

There are two versions of this sales report, one pulling from the Order Entry module and one pulling from the Accounts Receivable module.

Comprehensive

All your sales reporting requirements solved within one report.

Flexible

You have the flexibility to group data that is appropriate for your requirements. The layouts can be dynamically changed on the fly in Microsoft® Excel® to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.

Powerful and Simple

Gives you a comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing your sales regions side by side or analyzing sales performance by sales representative.

Timesaving

Gives selling time back to your sales team by allowing them to access this report on-demand and get up-to-date information immediately instead of relying on finance or IT or spending time manually collating and updating reports in Excel. Allows the sales team to analyze buying behaviors, identify up- and cross-selling opportunities and spend more time chasing prospects.

Sales Master
FOR THE PERIOD FROM 01 Oct 2019 TO 31 Oct 2019

Salesperson Name (All)
Customer Group (All)
Category (All)
Period (All)
Location Name (All)
Currency (All)

Customer	Item Code	Item Name	Qty	Total Cost	Total Ext. Amount	Total Discounts	Sales Excl	GP	GP %
1100 - Bargain Mart - San Diego									
	A14010	- Desk Calendar Pad	15.00	99.09	239.85		239.85	140.76	59%
	A15000	- Hanging File Folder	10.00	16.24	64.90		64.90	48.66	75%
1105 - Bargain Mart - Oakland									
	A14010	- Desk Calendar Pad	10.00	66.06	159.90		159.90	93.84	59%
1200 - Mr. Ronald Black									
	A11030	- Fluorescent Desk Lamp	5.00	104.90	299.95		299.95	195.05	65%
	A13100	- Halogen Desk Light	10.00	249.46	503.50		503.50	254.04	50%
	A13200	- 50W/12V Halogen Bulb	5.00	17.89	31.95		31.95	14.06	44%
1600 - Dr. Dan Penn									
	A11030	- Fluorescent Desk Lamp	2.00	41.96	119.98		119.98	78.02	65%
	A13100	- Halogen Desk Light	2.00	49.89	100.70		100.70	50.81	50%
	A13200	- 50W/12V Halogen Bulb	2.00	7.15	12.78		12.78	5.63	44%